

Krupal Parchure


+91 7977348478, +91 9967520830

krupalparchure@gmail.com

EXPERIENCE

McKinsey & Company

Implementation Coach


 Sep 2017 to April 2019

 Mumbai

- **Delivering impact through problem solving**
 - Drove 10-15% reduction of spend base, 40-60% throughput increase, and improved supply chain service levels by 20-40%
 - Created brand growth strategy, which involved identifying strategic choices, achieving customer centric brand positioning, and sales execution
 - Advised leading private equity players around market shaping and due diligence for over \$ 50 million investments
- **Sustaining strategies through capability building**
 - Created and implemented enterprise integrated digital strategy for a leading global pharma company
 - Led comprehensive EBITDA improvement programs through advanced analytics, lean, and continuous improvement
 - Led quality transformation and capability building to reduce incidents & OOS rate by around 60% and work in process by 70%
- **Transforming organizations through leadership**
 - Led mindset & culture initiatives to reduce attrition by 30% and improve overall employee engagement and development
 - Refined governance structure to build agility and drove leadership development & collaboration

MQuadrant

Founder & Managing Partner

 Mar 2010 to Sep 2017

 Mumbai

- **Operational Excellence**
 - Designed and sustained robust integrated supply chains through fulfillment, planning, and scheduling
 - Delivered significant cost savings through re-engineering
- **Commercial Excellence**
 - Built innovative products, services, and experiences through design thinking
 - Streamlined innovation cycle through operational excellence
- **Transformational Excellence**
 - Led projects for on-time and under budget delivery
 - Measured, monitored, and managed expected results through governance & reporting

AWARDS

Recognized as one of the “25 Most Promising Management & Strategy Consultants” by Consultants Review magazine, May 2016

Member and gold medal winner of the Honor Society for International Scholars, Phi Beta Delta

Kauffmann Entrepreneurial Internship Fellow representing Syracuse University, New York

EDUCATION


Executive Education- Driving Growth Through Innovation

Harvard Business School

 Sep 2015


Master of Science, Engineering Management

Syracuse University

 Sep 2002 to May 2004

Bachelor of Mechanical Engineering

University of Mumbai

 Jun 1998 to Jun 2002

Krupal Parchure

+91 7977348478, +91 9967520830

krupalparchure@gmail.com

EXPERIENCE

The Reader's Digest Association

Associate Director, Operations Strategy



Oct 2008 to Mar 2010



New York

Operations Strategy & Business Redesign

- Helped the company emerge out of Chapter 11 bankruptcy, by delivering over \$ 50 million in savings on procurement and sourcing of books, media, and merchandise.
- Led the company through a sourcing model by designing innovative savings techniques across 33 countries.
- Analyzed sourcing patterns and designed benchmarking models to track savings for spend worth \$ 400 million. Led contract negotiations, formulated commercial deal terms, and spearheaded final implementation across all business units.

Capgemini

Senior Consultant



Sep 2006 to Oct 2008



Chicago

Supply Chain Management & Operations Strategy

- Designed & implemented best practices around integrated supply chain covering; demand management, fulfillment, merchandise planning and allocation, and product lifecycle management.
- Designed end to end process maps for public health care sector around purchasing, finance, and grants. Identified and addressed existing gaps in the business processes and facilitated future technology implementations such as ERP and business intelligence.
- Created business intelligence solution to automate reporting across multi-disciplinary functions for one of the world's largest automotive companies. This solution enabled real-time business intelligence reports and dashboard creation for the top management team

Consona Corp

Implementation Consultant



Feb 2005 to Sep 2006



Indianapolis

- Streamlined manufacturing business operations around purchasing, inventory management, production planning & scheduling, and reporting.

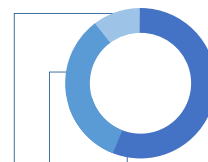
SKILLS

Operations & Supply Chain

Innovation Management & Growth

Project Management

INDUSTRIES



Pharmaceuticals,
Life Sciences,
Medical Devices
& Healthcare

Manufacturing &
Advanced Industrials

Consumer Products &
Retail